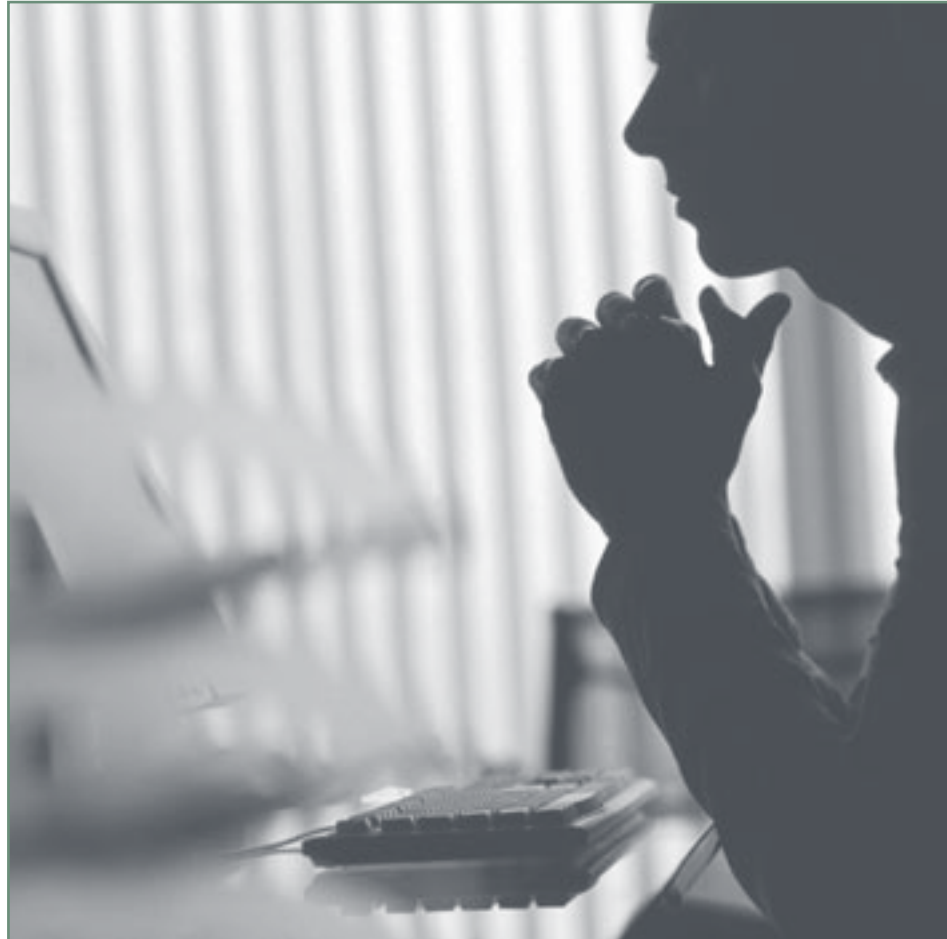


New security challenges arise every day.
Are you prepared to meet them?



 ZANSHIN SECURITY

the challenge you face

Over the past few years, our nation has seen a dramatic rise in cyber crime, coupled with a renewed focus on Homeland Security. Today's computer security standards are more complex and important than ever before.

As new technologies rapidly emerge and the Internet becomes an increasingly fundamental part of our nation's infrastructure, security standards will evolve as well. How can organizations comply with today's requirements, while ensuring that their security investments will still be relevant tomorrow?

the solution we provide: integrated security

Zanshin Security, LLC works with our clients to achieve "integrated security" – incorporating security into your organization's structure and methodologies, so you can most effectively address your ongoing security needs. Our approach to security:

- Ensures that you meet your current needs in the most efficient and effective manner possible
- Prepares your organization for dealing with unforeseen circumstances and emergencies
- Provides your organization with skills and structural flexibility so you can smoothly implement changes to security policies and procedures as necessary.

why our approach works

The benefits of the integrated security approach include lower cost of deployment, higher integrity of process and data, and better preparedness for meeting future security requirements. Rather than merely addressing the immediate concerns, which will quickly become outdated, Zanshin Security, LLC provides you with the tools to handle your ongoing security needs.

our services

Zanshin Security, LLC can help you make the best possible security choices and the most efficient use of limited resources. Our solutions are based on a comprehensive understanding of your organization's unique structure, needs, and challenges.

Proper budgeting, staffing, and training are critical factors in your organization's security planning. Equally important are issues of cultural adjustment, transparency, collaboration, and cooperation on both technical and political fronts within your organization.

Some examples of the ways that our team can provide specific guidance are:

- **Security Assessments** – An important first step in achieving readiness for today's threats is simply to conduct a comprehensive analysis of your organization's current defenses.
- **Training and Workshops** – We can provide your employees, managers, and IT staff with a solid understanding of security concepts, and teach them how to apply the tools of the trade in protecting your information and infrastructure.
- **Compliance** – Zanshin Security, LLC can help you understand and address the daunting challenges posed by IT standards.
- **Implementations** – We can help you prepare for organizational and technical changes implied or demanded by security concerns.
- **Security Strategy** – Let us work with you to develop an overall security strategy for your organization, so that you can anticipate and address your ongoing security needs as efficiently and effectively as possible.

what we can do for you

who we are

Zanshin Security, LLC is a consulting and research firm located in Medford, Massachusetts. Our principals include the founder and other long-time members of MIT's network security team. Our approaches to problem solving are based in *real-world experience* and extensive training. We have both the implementation skills and broader theoretical perspective to create scalable, robust, and secure solutions.

Excellent customer service is our top priority. We know how to adapt quickly and easily to best serve our clients' evolving needs. We never begin by assuming the answer, first working to understand your unique situation so that we can offer you the highest possible value.

For further information about our company's history and expertise, please see our web site:

<http://zanshinsecurity.com>

contact us

Whether you are a potential client, or a solution provider looking for partnership or subcontracting opportunities, we would be glad to speak with you about our company and how we can help you achieve your goals.

Contact us at info@zanshinsecurity.com, or call 781.396.5245.

